



Vijayant Rai, Country Head – BFSI, Microsoft India

Vijayant is the Country Leader for Microsoft India’s Banking & Finance Industry segment. In this role he has overall responsibility of Microsoft’s business from the segment in the country & carries the India charter of partnering with Financial Services Organizations in their Digital Transformation journey. Vijayant is passionate about helping businesses digitally transform with the right strategy, support and technology to unlock new ways of working, new business models and new revenue streams. With customers and employees expecting more, Vijayant advocates the strategic implementation of intelligent cloud services to maintain competitive edge.

A leader with over 27 years of experience with Global Technology companies he has a strong background in building & running high performance businesses with a track record of delivering Customer Success & Innovation.

Prior to Microsoft, Vijayant was with Salesforce where he was the Regional Vice President heading the Enterprise business for the country. Before that he held various Senior Leadership roles at SAP & CA Technologies.



+91 9820078833

LinkedIn: [Vijayant- Rai](#)



vijayant.raimicrosoft.com