



## **Mr. Satish Pillai**

**Managing Director and CEO**

Mr. Pillai is the Managing Director and CEO, TransUnion CIBIL. He is responsible for the management, growth and business strategy.

Mr. Pillai brings over 15 years of rich experience in banking, risk management and usage of analytics and decisioning services to enhance consumer access and experience. Prior to July 2015, Mr. Pillai was the Chief Operating Officer for TransUnion CIBIL with the responsibility for the strategic management of the bureau operations and new product development. He was also the President of TransUnion's business in India. His team designed and launched analytical solutions including the first generic scoring models in the market – CIBIL TransUnion Score and the Personal Loan Score – as well as customized decisioning solutions for credit institutions to seamlessly integrate bureau data in their credit decision process. In addition, his team worked directly with the financial services and telecommunication industry to design tailored analytics and technology solutions to enable profitable growth.

Before TransUnion, Mr. Pillai was Director – Collection Strategy of American Express, and a manager in the small business risk management area, both part of the U.S. Risk Management division. He began his career in the banking industry with Banco Popular North America and then with Wachovia Bankcard Services.

Mr. Pillai received a Master's degree in economics from the University of Florida.