



**Rakesh Singh**  
**Chief Executive Officer**  
**Aditya Birla Finance Limited**

Rakesh has 24 years of experience in the financial services industry cutting across both large Banking and Non-Banking financial institutions. He has a successful track record of leading large businesses and scaling up operations with high impact execution.

An expert leader in the Banking industry, Rakesh has spent 16 years with Standard Chartered Bank having managed customer segments across the value chain from Retail Consumers to Small and Emerging Businesses and Mid-corporate Enterprises. He has handled a host of asset and liability classes including but not restricted to cash and trade products, current accounts, treasury products, term loans, working capital finance, mortgages, lease rental discounting, home finance, personal loans, property advisory, developer finance, capital market and wealth management offerings among others. Leading various teams with strategic focus and vision, he has delivered on increased market share and strong financial performance. His last role was Value Centre General Manager and Head – SME Banking business India and South Asia, prior to which he was Value Centre General Manager and Head – Mortgages business, India.

Currently, he is the Chief Executive Officer of Aditya Birla Finance Limited and serves as a Director on the Board of Aditya Birla Housing Finance Limited, having joined the Aditya Birla Group in July 2011. Tasked with setting up the Non Banking Financial Company (NBFC) and the Housing Finance Company (HFC) from inception, in a short time, he has transformed the business into a material business. The NBFC now ranks in the top 10 and has demonstrated a profit growth rate which is one of the best in the industry while the HFC has shown strong growth momentum in its first 12 months of operation.

He is also the Director of Aditya Birla Money Mart and responsible for leading the wealth management business.

As a member, he is also actively involved with a number of industry forums including CII and FICCI. He lends his expertise as a member of FICCI's Banking & Financial Institutions (FI) Committee, as an honorary member on the Advisory Board of London Education Management Consultants and on the Board of Studies as member for Narsee Monjee Institute of Management Studies.

Rakesh has done Advance Management Program from Harvard Business School, Boston, He has also completed Executive Program in Business Management from IIM Calcutta. His academic achievements also includes Master of Business Administration (Marketing). He has done his Post graduation in International Relations from University of Lucknow.